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Weatherization Program Opportunities for Partnership



Governor's
Energy Office



RECHARGE
COLORADO

WEATHERIZATION PROGRAM OVERVIEW

- Serving Colorado for 30 years
- Funding Sources
 - DOE
 - ARRA
 - Low Income Energy Assistance Program (LEAP)
 - Utility Partnerships
- \$37 Million / year through March 2012
- Roughly 8,000 homes weatherized per year.



Who is Eligible for Weatherization Service?

- Serving Households at or below 200% FPL

| Number of Household Members | Gross Monthly Household Income | Gross Annual Household Income |
|-----------------------------|--------------------------------|-------------------------------|
| 1 | \$1,805.00 | \$21,660.00 |
| 2 | \$2,428.33 | \$29,140.00 |
| 3 | \$3,051.67 | \$36,620.00 |
| 4 | \$3,675.00 | \$44,100.00 |
| Each Additional Person | \$623.33 | \$7,480.00 |

- Qualifying Programs: TANF, LEAP, OAP, AND, SSI

How is Service Provided

- The weatherization program serves all 64 counties in Colorado
- We serve both home owners and renters
- The state is broken into 10 regions
- 3 different service models
 - Single Family Weatherization
 - Multifamily Weatherization
 - Multi-unit Weatherization

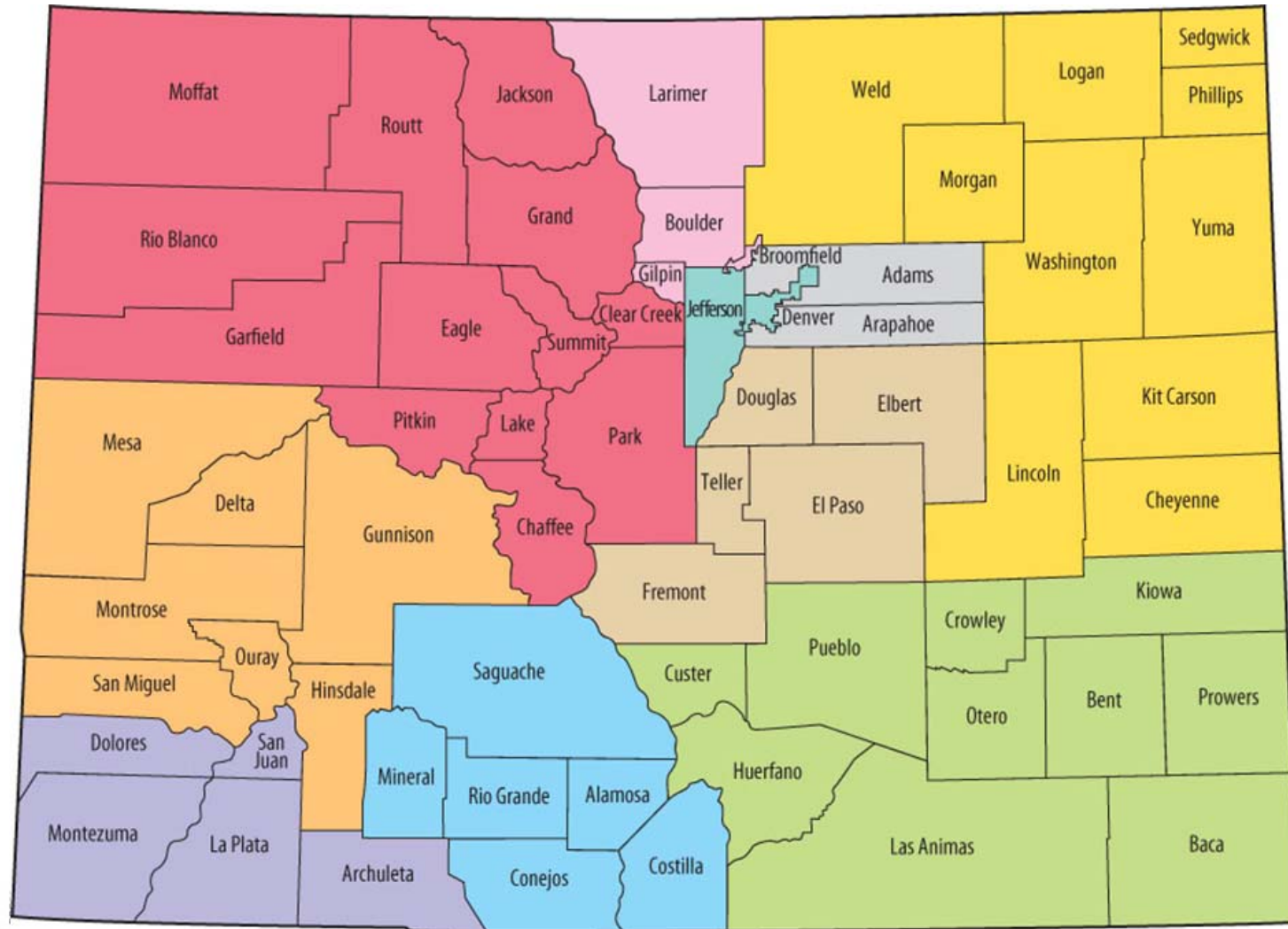


Single Family Weatherization

- Single family units are buildings with 4 or fewer dwelling units.
- Colorado has 10 single family weatherization agencies.
- Intake: potential clients should call their local weatherization agency directly and request service. Enrollment is ongoing



The Regions



The Local Agencies



Northwest Colorado Council of Governments:
1-800-332-3669

[Visit the site](#)

Housing Resources of Western Colorado:
970-241-2871

[Visit the site](#)

Four Corners Office for Resource Efficiency (4CORE):
970-259-1916

[Visit the site](#)

Veterans Green Jobs (VGJ): (San Luis Valley)
719-587-9492

[Visit the site](#)

Veterans Green Jobs (VGJ):(Denver)
720-236-1321

[Visit the site](#)

Energy Resource Center:
719-591-0772

[Visit the site](#)

Arapahoe County Weatherization Division:
303-636-1982

[Visit the site](#)

Pueblo County Department of Housing and Human Services:
719-583-6110

[Visit the site](#)

Northeastern Colorado Association of Local Governments:
970-867-9409 x 230
Weld County:
970-351-7772

Longs Peak Energy Conservation:
1-800-200-9006 or 720-864-6401

[Visit the site](#)

Multifamily Weatherization

- Multifamily buildings have 5 or more dwelling units and are **centrally heated**
- Energy Outreach Colorado (EOC) is our statewide multifamily service provider
- Intake: EOC will release an online application each year in July. The application window for service is 6 weeks. EOC works directly with building owners/managers.
- Projects are prioritized for service based on DOE prioritization requirements



Weatherization Process

- Audit
 - Each home receives a full home energy audit. This audit determines which measures are cost effective to replace. Cost effective measures have a savings to investment ratio (SIR) of 1 over the life of the measure. Additionally, the audit will assess all energy related systems for health and safety issues.
- Work Order
 - The program will install all cost effective measures & address any energy related health and safety measures. The most common measures include: Insulation, air sealing, furnace replacement, refrigerator replacement, CFLs, low-flow shower heads, window repair/replacement.



Weatherization Process

- Client Education
 - Clients are educated about how to use and maintain new systems and how they can change their behavior to manage their utility expenses, and
- Final inspection
 - All agencies are required to inspect 100% of work for quality. The GEO further inspects a minimum of 5% of production at each agency



How Do We Partner With Utilities

- Outreach
 - Targeted outreach to low-income customers and high energy users
 - Mailers with bills, newsletter articles
- Rebates
 - Utilities can support the weatherization program by helping to fund the installation of measures in their service territory
- Information Sharing
 - Utility bill history
 - High energy users



What are the Advantages to Partnering With the Weatherization Program?

- **For the Utility**
 - Reduced arrearage & shutoffs
 - Support for local community
 - Service territory receives enhanced weatherization service
 - Utility can own the savings and benefits of weatherization
 - All inclusive management of Low-income incentive programs
- **For the Weatherization Program**
 - Ensures that all measures are installed in every home
 - Expanded funding = more homes weatherized



How do our Utility Partnerships Work?

- All contracts are managed by the GEO
 - Funds are allocated to agencies based on the number of accounts in each region
- Utilities can select which measures they would like to support, and how much they would like to provide for each measure
- All reporting is done by the agencies using our Sharepoint based reporting system
 - Simple and accurate invoicing
 - Real-time updates on progress



Challenges

- Difference in Fiscal/Program years
- Need to start outreach early
- Strategic approach to services



Who do we Currently Work With?

- Current Partners – Xcel Energy, Black Hills, Source Gas, Eastern Colorado Utilities, San Luis Valley Rural Electric Co-op
- In the 2009 Program year, utility Partnerships supported the installation of more than 2,300 measures



Questions?

Thank you for your Time!

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