



Excess Is Out

Gordon Tarola



2012 Programs

Colorado

- Energy Audit Program
- Efficient Natural Gas Rebate Program
- Income Qualified Program
 - Multifamily/Single family/Kits/Fuel Conversion
- Custom Energy Efficiency Program

Arkansas

- Heating Equipment Rebate Program
- Water Heating Rebate Program
- C&I Boiler Rebate Program
- Commercial Cooking Equipment Rebate Program
- C&I Solutions Program
- Arkansas Weatherization Program
- Energy Efficiency Arkansas
- OPOWER Home Evaluation Reporting Program

Excess is Out

Colorado

- SourceGas
- Atmos
- Colorado Natural Gas

Arkansas

- SourceGas (previously AWG)
- Arkansas Oklahoma Gas

Collaboration Benefits

Shared Costs

- Marketing
- Reporting
- EM&V

Idea Sharing

- Planning programs
- Overcoming issues
- Future planning

Shared Costs

Marketing

- Excess Is Out website
- One brand name

Reporting

- Rebate Tracking (EGIA)
- Annual Report preparation

EM&V

- One joint report
- Territory analysis

Idea Sharing

Planning Programs

- What works for one company can usually work for another
- Joint risks

Overcoming Issues

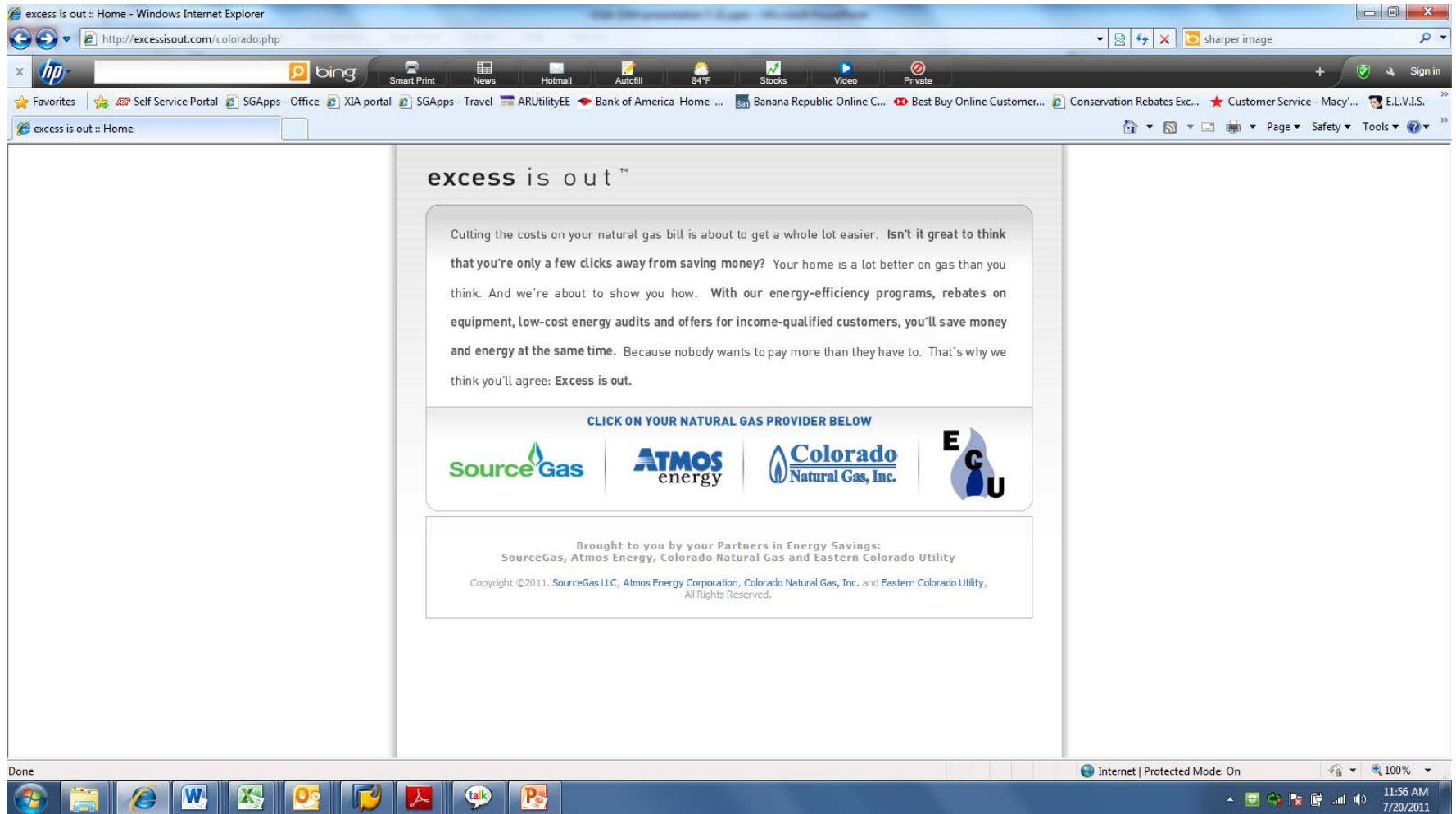
- Monthly calls with collaborative group
- Joint meetings with commission staff

Future Planning

- Multiple experiences brought to the table
- Lessons learned by others

Challenges of Small Utilities

- Program Development and Management
 - Variety of programs
 - Adapting to changes in the environment
- Budget Management
 - Going from over spending to under spending
- Limited Resources





Conservation Rebates

Equipment & Insulation

PLEASE SELECT AN ONLINE APPLICATION

- Gas Boilers
- Gas Furnaces
- Furnace Maintenance
- Integrated Space and Water Heat
- Misc Measures
- Programmable Thermostat
- Proper Sizing (Boiler)
- Proper Sizing (Furnace)
- Water Heaters
- Air Sealing
- Attic Insulation
- Duct Insulation and Maintenance Package
- Wall Insulation



Conservation Rebates

Equipment

Utility Agency

Participating Utility:

My Utility is not listed *
My Utility is not listed
Atmos Energy
Colorado Natural Gas
Eastern Colorado Utility
Source Gas

Previous Next

* Denotes Required Field



Conservation Rebates

Equipment

Applicant Information

Gas Service Account# (1234567890123): *

Email: *

Applicant First Name: *

Applicant Last Name: *

[Previous](#) [Next](#)
* Denotes Required Field



Conservation Rebates: Colorado Excess Is Out Rebate Programs - Windows Internet Explorer

http://www.conservationrebates.com/programs/col/COL_Index.aspx

hp bing Smart Print News Hotmail Autofill 84°F Stocks Video Private Sign in

Conservation Rebates: Colorado Excess Is Out Re...

ELECTRIC & GAS INDUSTRIES ASSOCIATION
EGIA

Conservation Rebates Colorado Rebate Programs

CHOOSE A PROGRAM

Colorado - Excess Is Out
RESIDENTIAL

Source Gas
Colorado Natural Gas, Inc.
ATMOS energy

Colorado - Excess Is Out
COMMERCIAL

ATMOS energy
Source Gas

Done Internet | Protected Mode: On 120%

12:02 PM 7/20/2011