



CLEARresult

Integrated Lighting Controls: Enabling Deeper Savings and LED Adoption

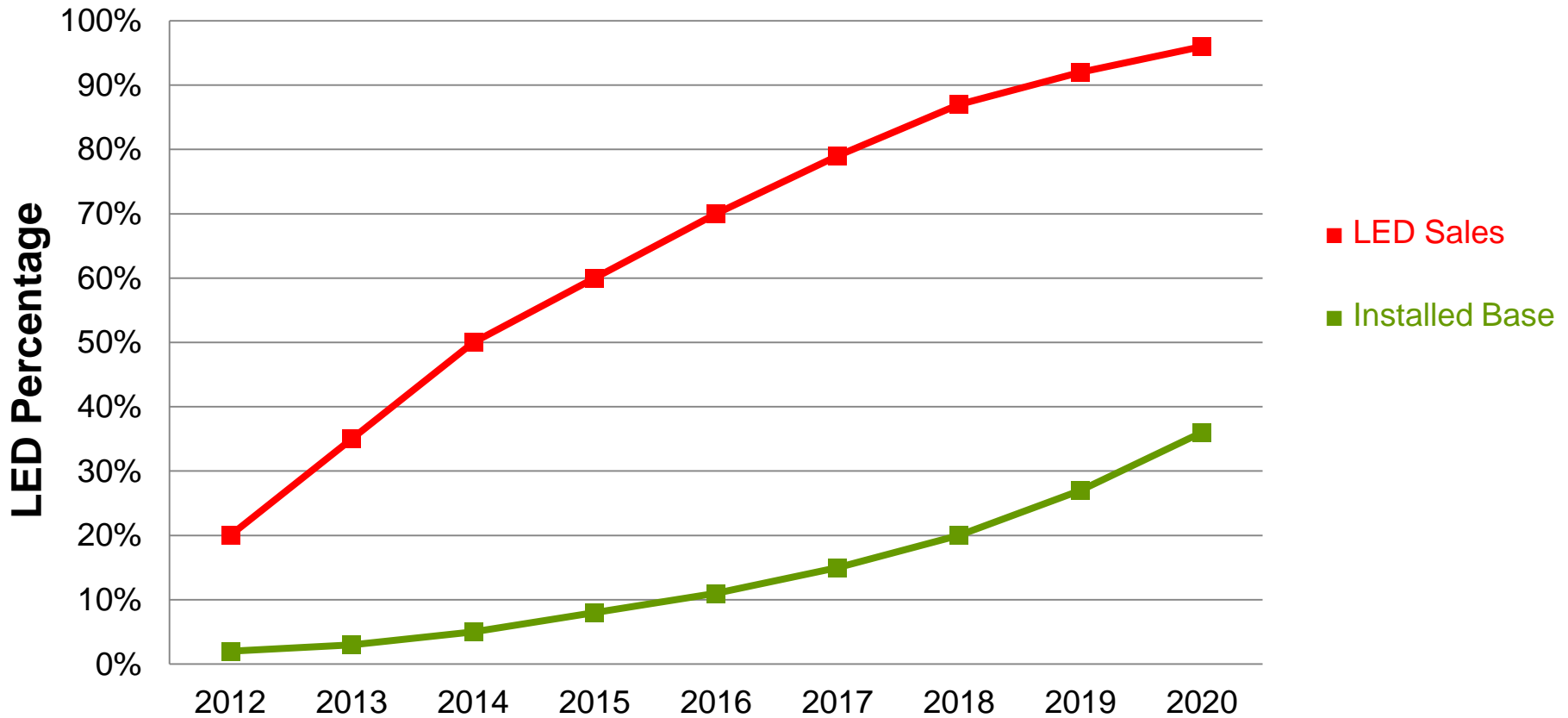
Jackie Ducharme, Xcel Energy

Kyle Hemmi, CLEARresult

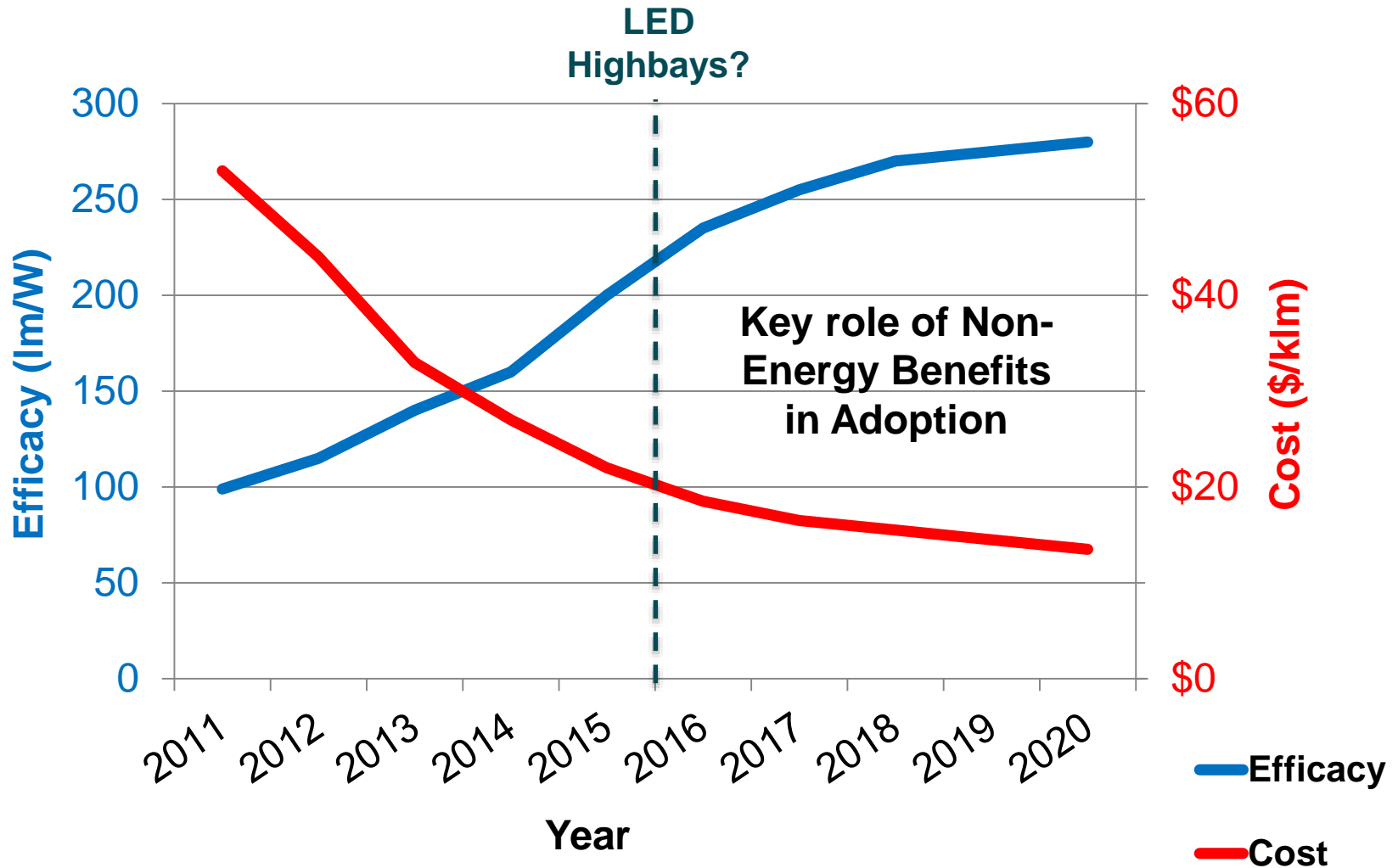
RMUEE, October 1, 2015

LED Market Share

LED Percent Share of New Lighting Sales and Installed Base

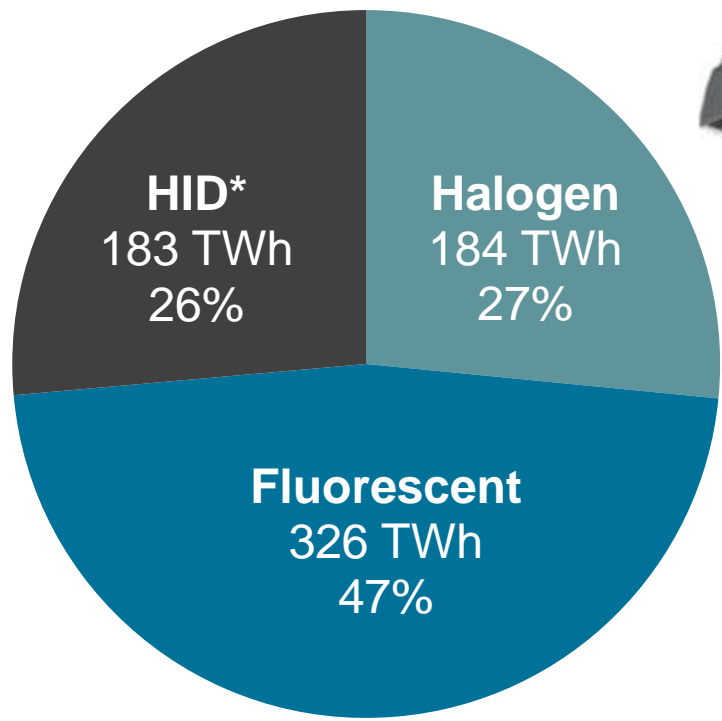


LED Cost and Efficacy: Rapid Improvement

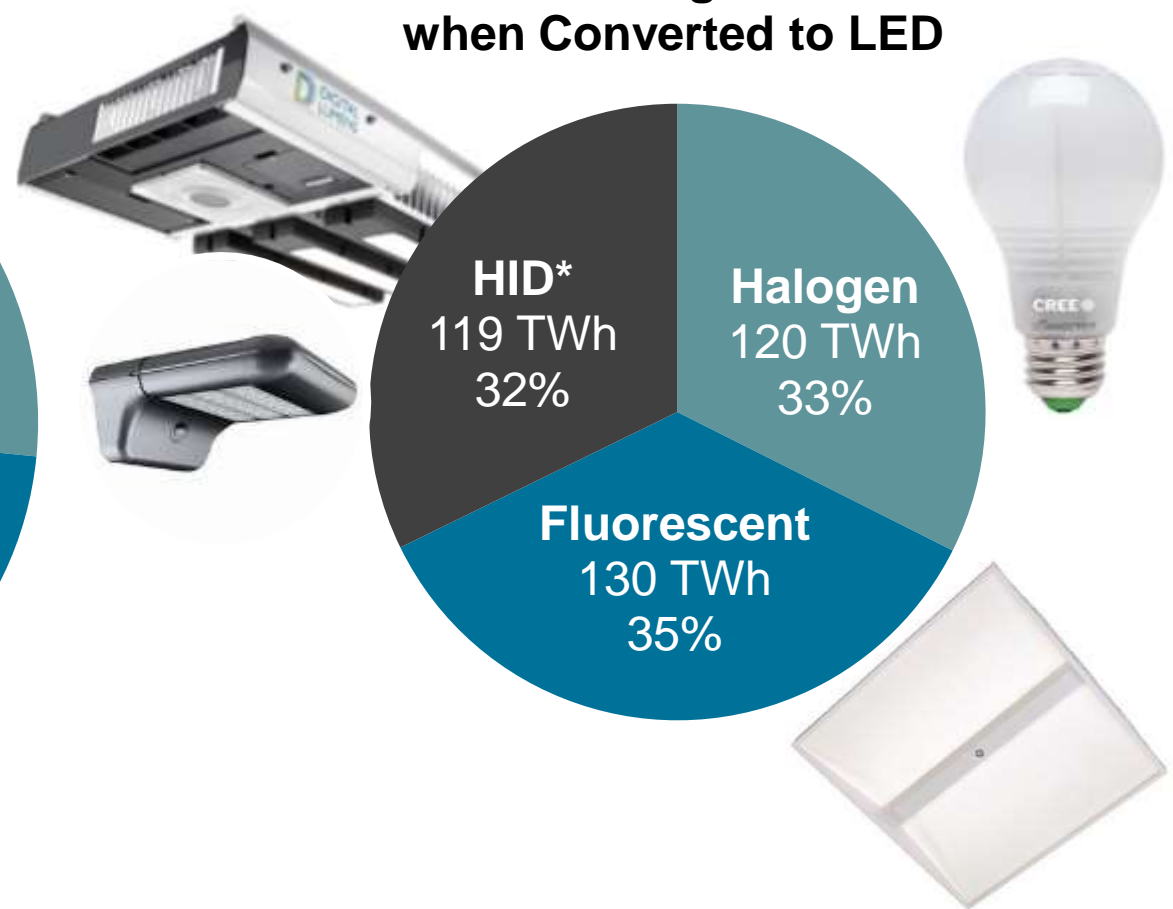


Installed Base and LED Potential + Controls Potential

Annual Lighting Electricity Consumption



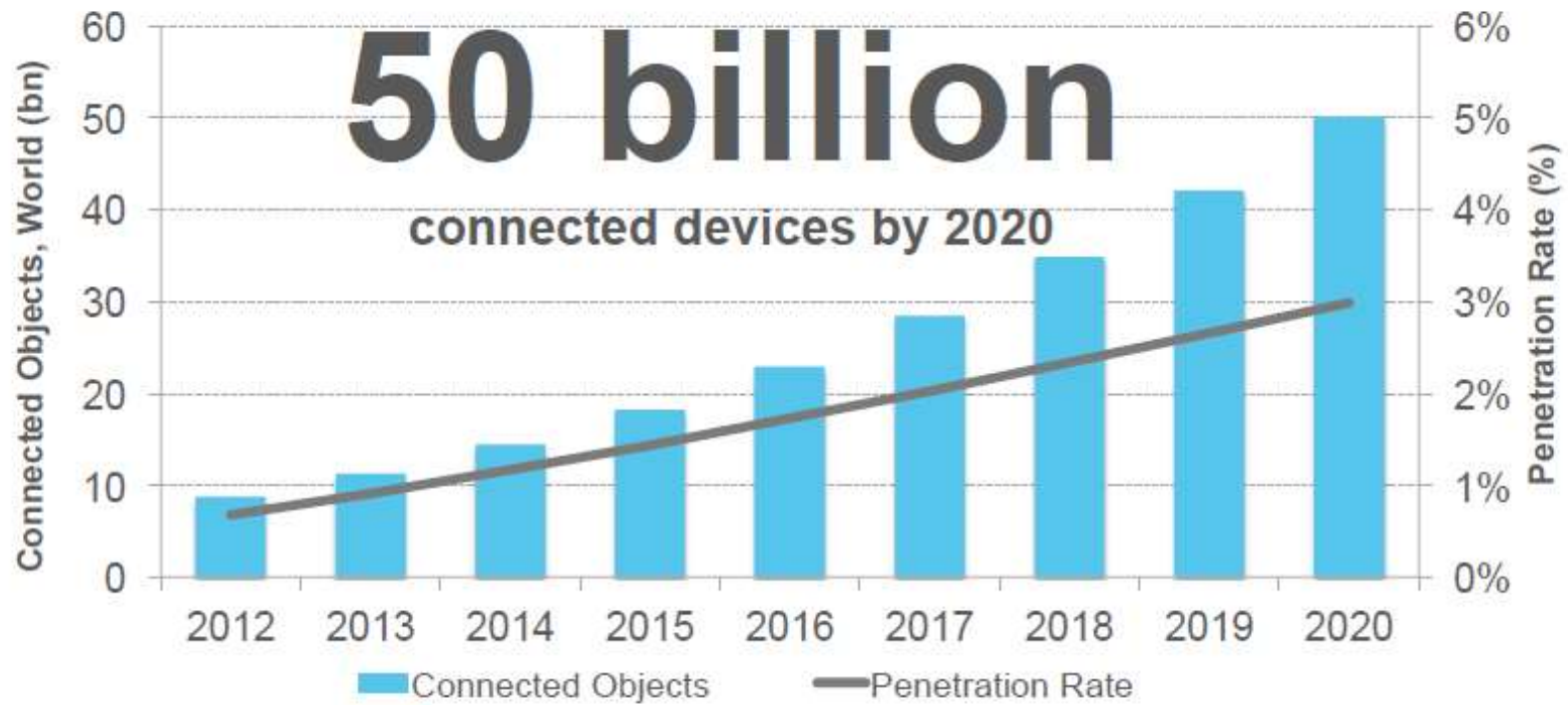
Annual Savings Potential when Converted to LED



* HID = High Intensity Discharge mainly Metal Halide & HPS

Source: DOE LED Adoption Report

▲ The Internet of Things is Happening



Source: Cisco, CCS 2013

What does this look like for Lighting?

NOTE: Simplify/Source/Will Include Actual Demo to illustrate key strategies



Strategy	Description
Institutional/Task Tuning	Using dimming in response to occupant needs from space to space establishes a new maximum light level to avoid over-lighting. Also called 'high-end trim', this strategy saves energy off the top as a percentage reduced from full output. (This category sometimes includes 'lumen maintenance', a strategy that takes advantage of new lighting system high output by reducing output to recommended levels and automatically raising system output over time to maintain the set point.)
Scheduling	A time-based control using known hours of facility operation, the system turns lights on/off/dimmed according to time of use, sometimes sunrise or sunset.
Daylight Harvesting	Through the use of photosensors, luminaire output automatically adjusts down/up in relation to available daylight, modifying the amount of electric light provided to maintain a pre-set illuminance at the work surface.
Occupancy Response	Through the use of occupancy/vacancy sensors, luminaires turn on/off/dim in response to occupant detection with automatic on/off or adjustment.
Personal Control	Often uses a PC software interface to allow a user control of their assigned lights to reflect individual preference.
Demand Response	Automatic reduction (dim or off) in response to a price signal or utility request. Utility curtailments or peak load shedding to reduce demand charges are similar scenarios.

Tomorrow's controls in a tenth of a postage stamp!



Welcome to Cognitive Lighting...

Awareness

- automatic daylighting (integrated sensing)



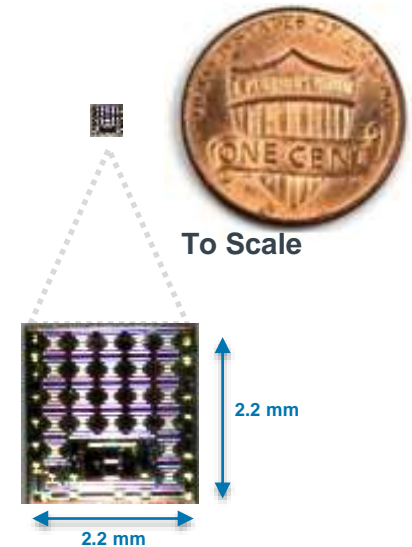
Connectivity

- network enabled (WiFi, Bluetooth, Zigbee)



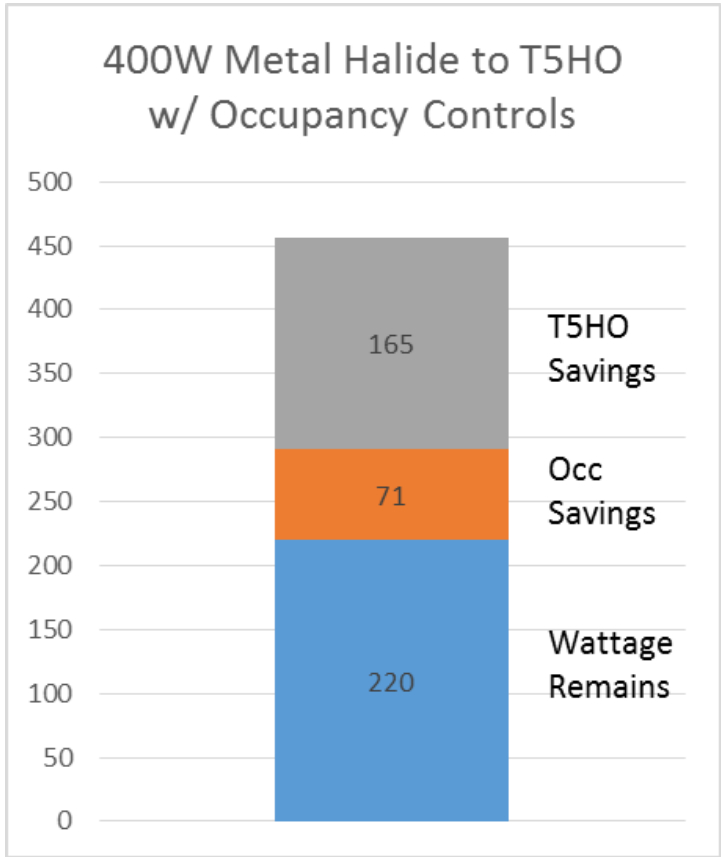
Responsiveness

- fully-integrated smart lighting management
 - Connecting the IoT
 - Presence
 - Spectrally Tunable

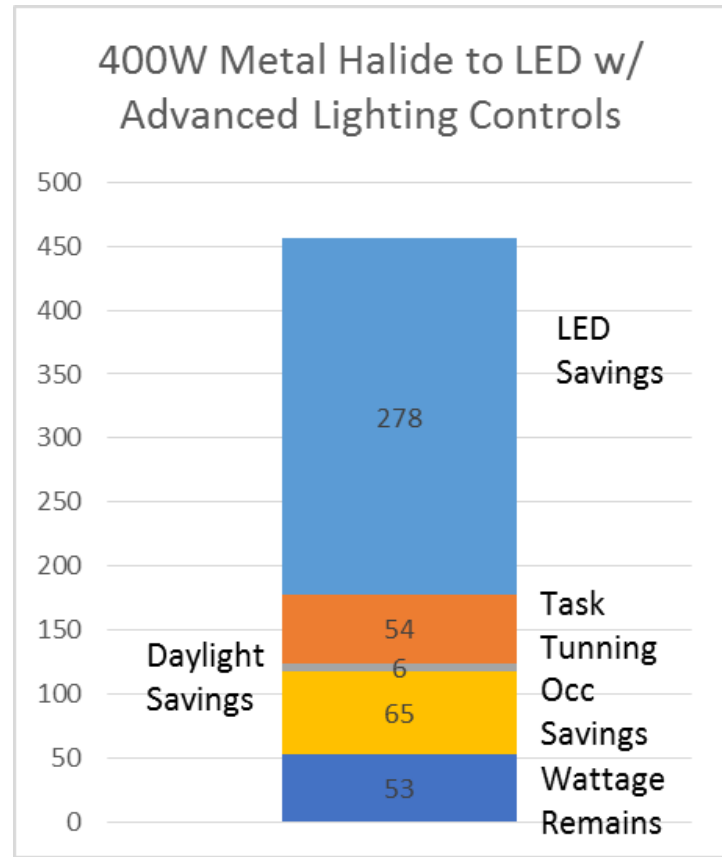


ams 72xx Smart Lighting Manager w/integrated sensor

How big can the savings get? (Fix Colors; Add %)

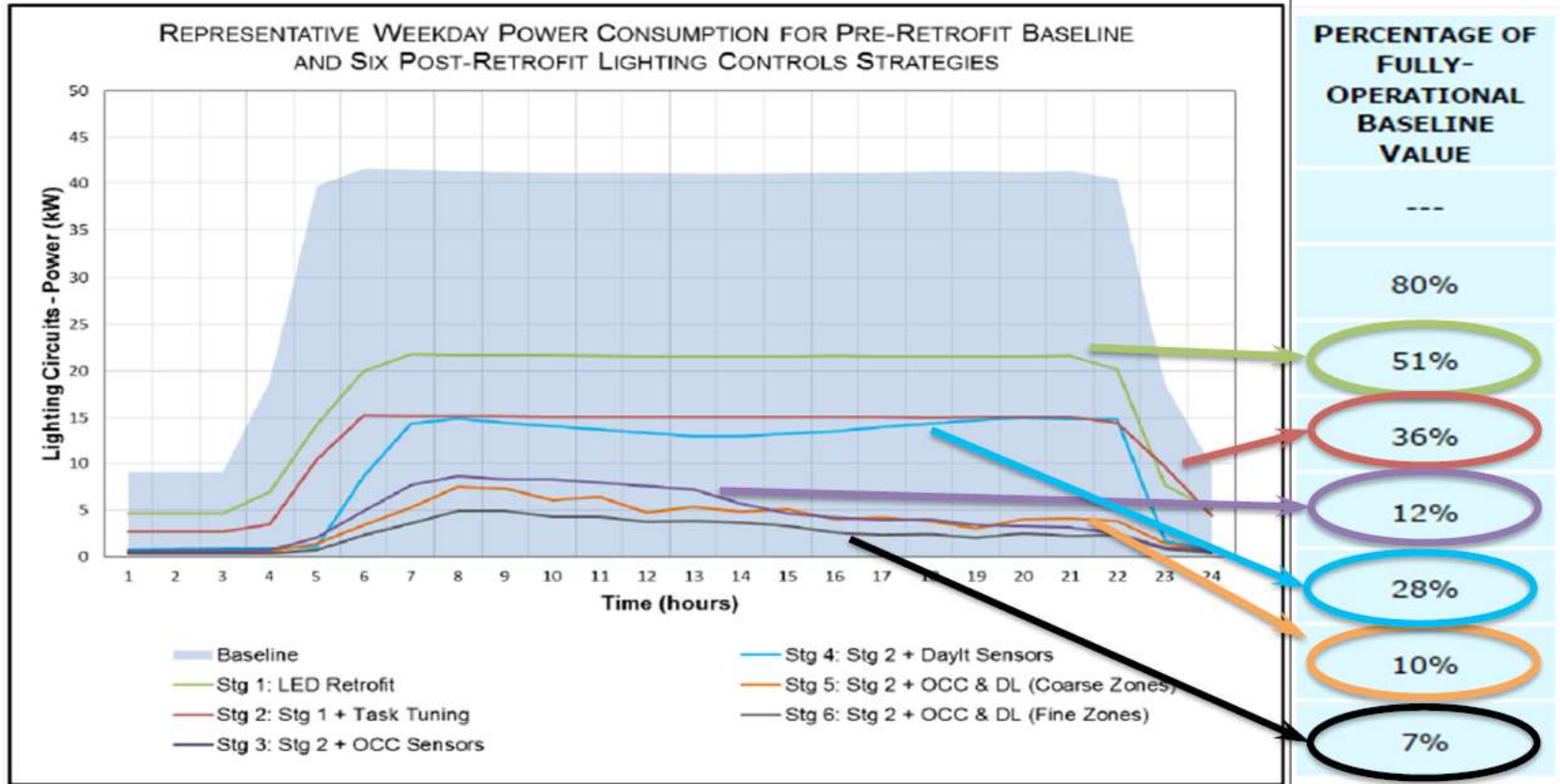


67% Savings Overall



88% Savings Overall

NOTE: COMBINE W/ PREVIOUS SLIDE



PG&E's Emerging Technologies Program ET12PGE3361

Ace Hardware LED High-Bay Lighting and Controls Project

Application: Integrated Lighting Controls

- Efficient Technology Savings Potential
 - Best: Integrated Controls Built into Luminaire

	 <p>Office</p>	 <p>Warehouse</p>	 <p>Parking Garage/Lot</p>
Bottom Line	Use in all New Construction; Carefully consider in all Retrofits	Use in all projects in all intermittent spaces	Use in all dusk-to-dawn applications w/ intermittent (low night) traffic
Savings over uncontrolled Efficient Tech (%)	40% to 70%	50% to 80%	40% to 65%

▲ Why are Utilities Interested in Advanced Controls?

- EE Programs need more energy savings
 - Rising budgets and goals
 - Rising baselines
- Lighting Controls - especially ALCs - continue to be a greatly underutilized opportunity
- If missed, controls become lost opportunity
 - 75% of Lighting Systems on Manual Control
 - Fewer than 2% Commercial Buildings have ALCS
 - LESS in Utility Programs (< 1% Utilization Rate on Projects)

NOTE: Harmonize Slides/Update Source/Add Graphics)

Why are the Key Barriers to Advanced Controls?

- Knowledge and Experience
- Complexity
- Uncertainty of Savings and Benefits
- Lack of Standardization, Proprietary
- Construction Process
- Effective EE Program Designs
- High Costs



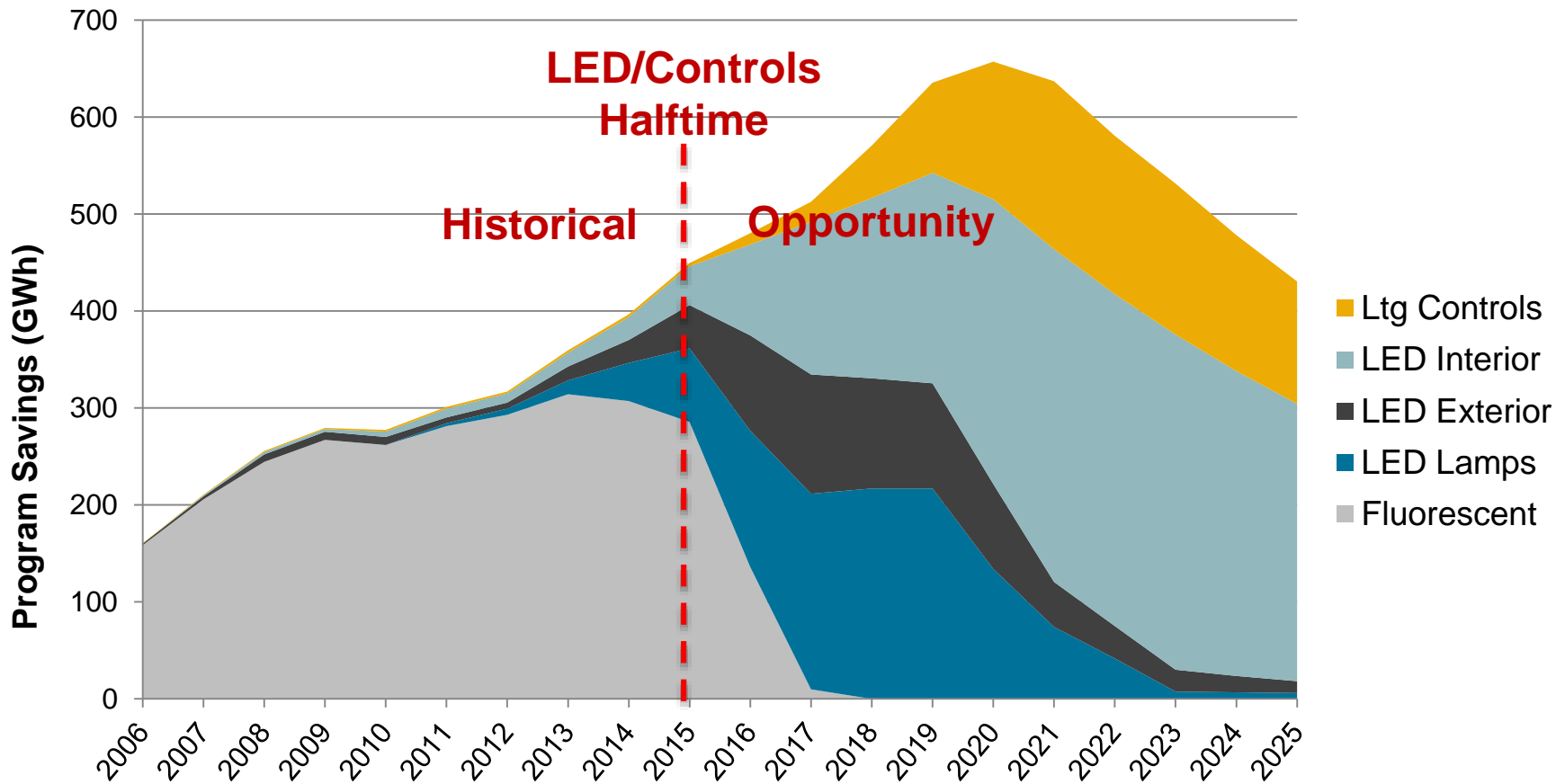
**Problems
Solved**



NOTE: CAN UPDATE W/ XCEL DATA

LEDs and Controls – GWh Savings

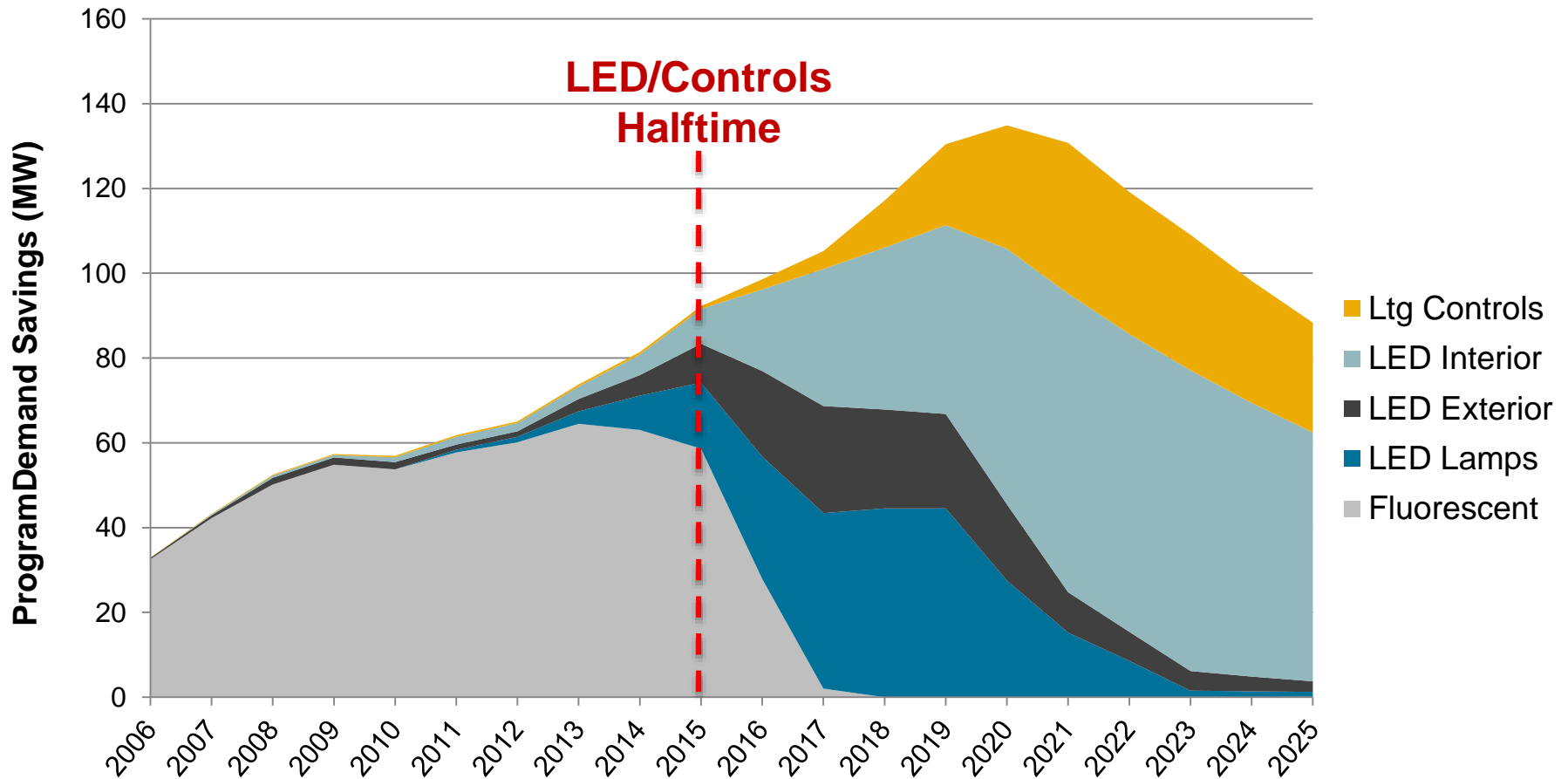
Sample Utility C&I Lighting Product Measure Mix



NOTE: CAN UPDATE W/ XCEL DATA

LEDs and Controls – GW Savings

Sample Utility C&I Lighting Product Measure Mix

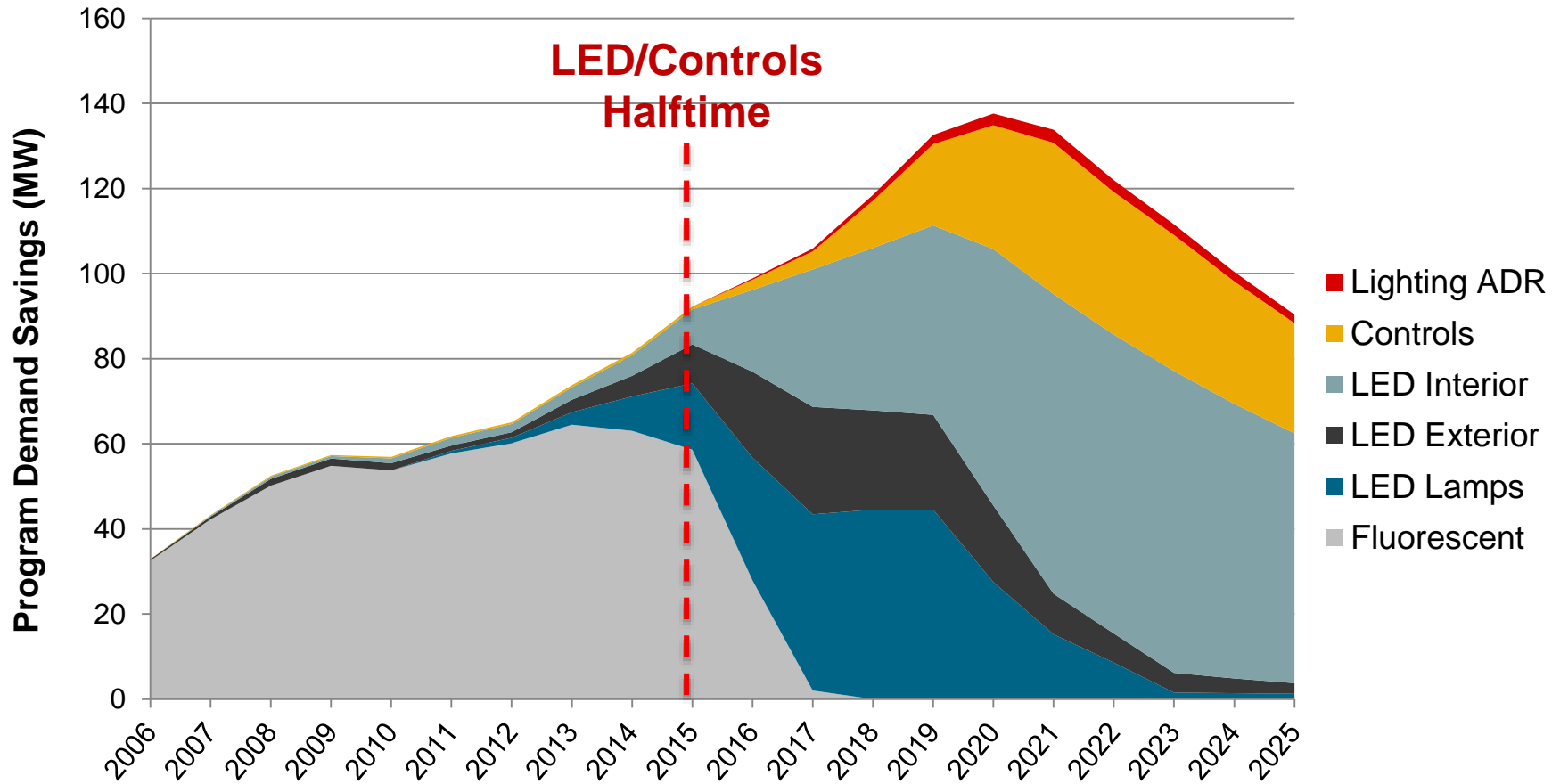


NOTE: CAN UPDATE W/ XCEL DATA

LEDs and Controls –

▲ GW Savings w/ Lighting ADR

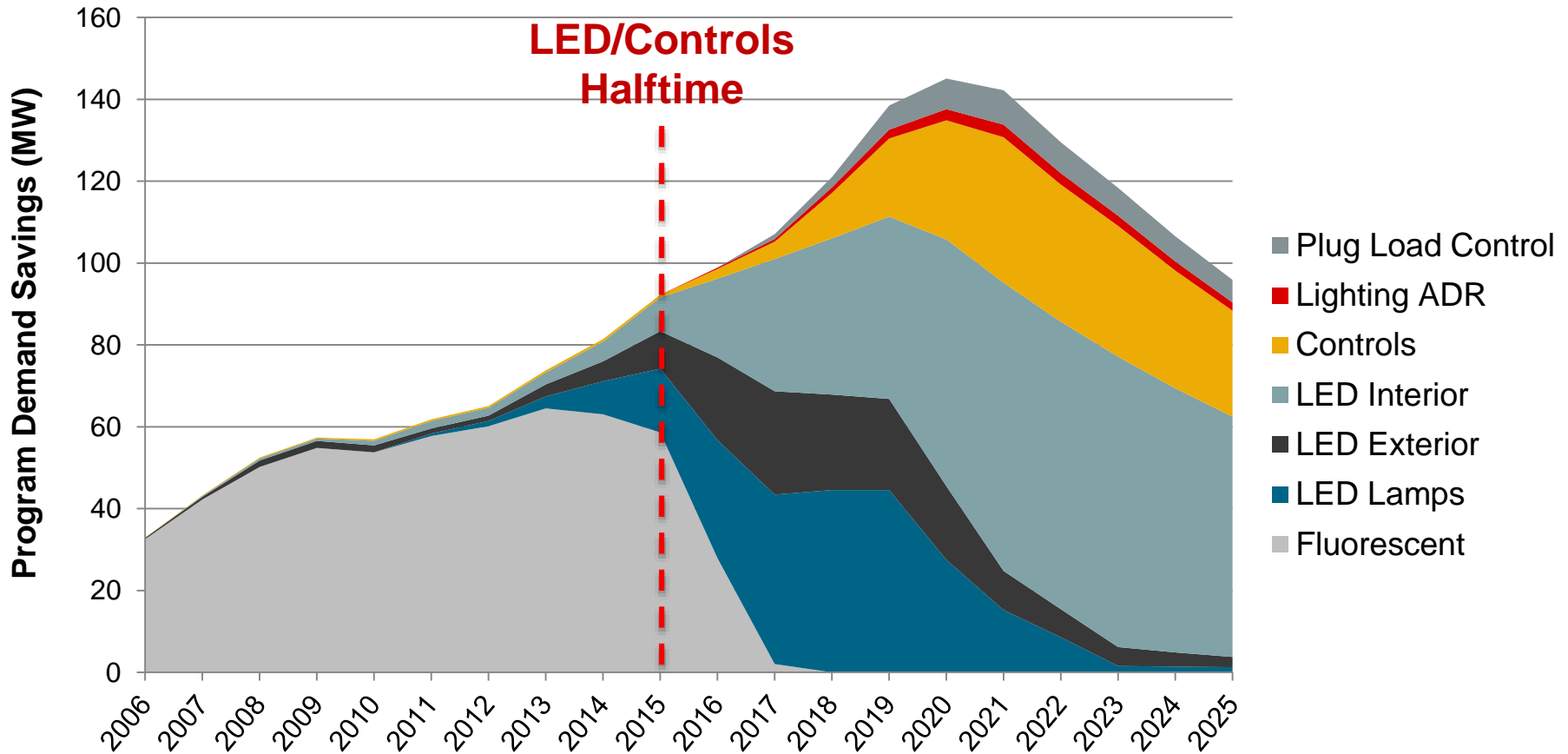
Sample Utility C&I Lighting Product Measure Mix



NOTE: CAN UPDATE W/ XCEL DATA

LEDs and Controls – GW Savings w/ Plug Loads

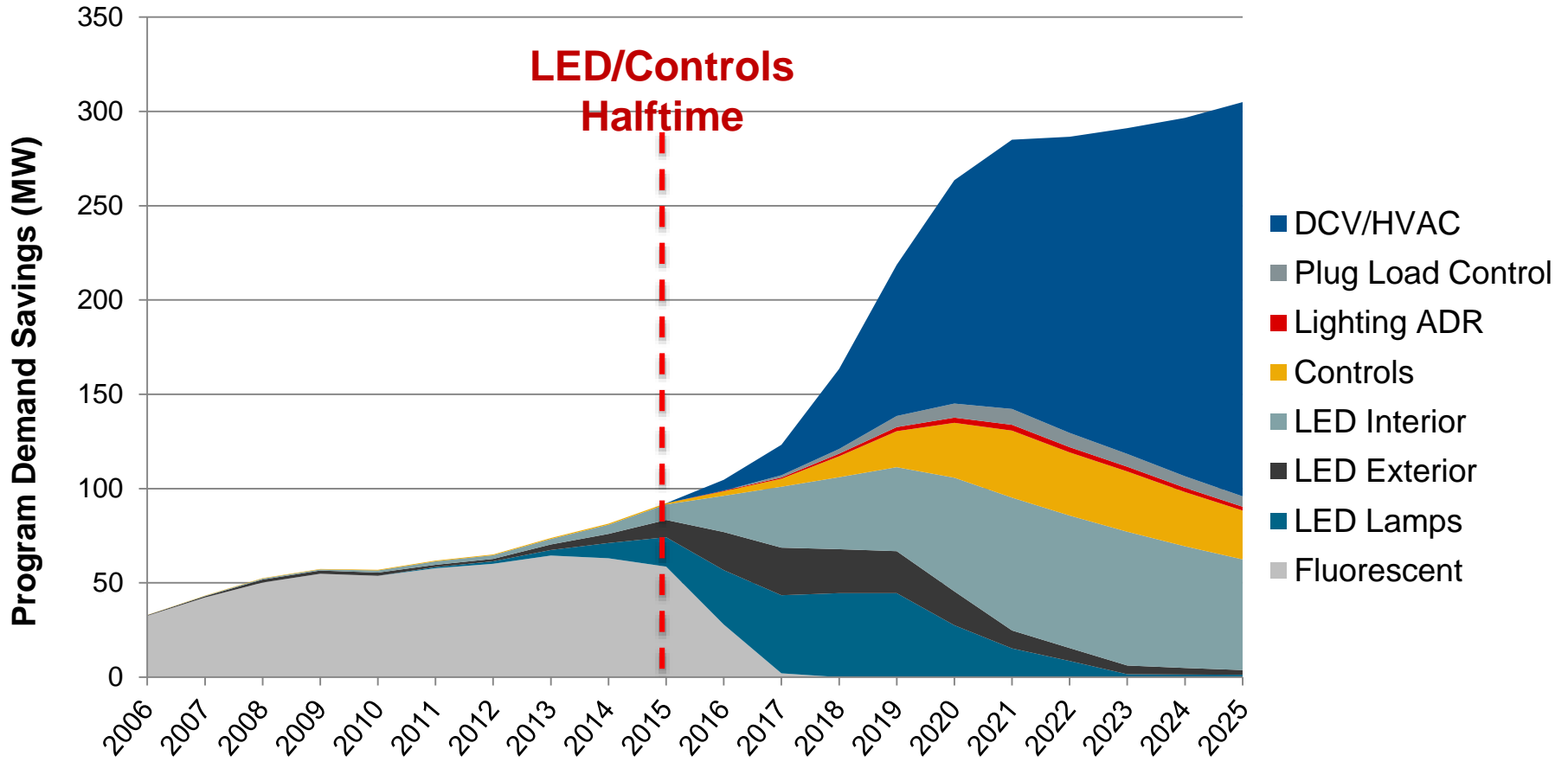
Sample Utility C&I Lighting Product Measure Mix



NOTE: CAN UPDATE W/ XCEL DATA

LEDs and Controls – GW Savings w/ DCV/HVAC

Sample Utility C&I Lighting Product Measure Mix



NOTE: UPDATE

NEEP's Commercial Advanced Lighting Controls (CALC) Project

- Demonstration Projects
- Educational Resources for Designers and Installers
- ALC Technology Inventory & Assessment → QPL?
- Development of ALC Savings Calculator
- New ALC EE Program Offerings
- Support Industry Standards
- And more...

Sponsors



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ENERGY



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Canada

Partner



NOTE: UPDATE/ADD PICTURES

▲ Program Takeaways

- Plug into existing initiatives (e.g. CALC)
- Engage in demonstration efforts
 - Collect Data
 - Support Simplified Tool Development (CALC Estimator Tool)
- Start to look at pilot programs, DI efforts, or incentive level/structure modifications
 - Supports more rapid adoption and learning
- Continue to stretch those efforts as prices decrease and capabilities increase
 - ADR, Plug Loads, DCV and Behavioral

Questions?

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